

## **Tyler Young**

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### **Objective**

I am a driven and personable Business Administration graduate seeking an entry-level sales position where I can leverage strong communication, leadership, and relationship-building skills to drive revenue and exceed sales targets.

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### **Education**

#### **Bachelor of Arts in Business Administration**

Point Park University, Pittsburgh, PA

Graduation Date: May 2026

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### **Skills**

- Sales & Upselling Techniques, Customer Relationship Building, Communication & Persuasion
  - Leadership & Team Management, Microsoft Office (Excel, Word, PowerPoint), Time Management & Multitasking and Problem-Solving
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### **Experience -Server** — Buffalo Wild Wings, Cranberry Township, PA | December 2021 – Present

- Built strong customer relationships to enhance dining experience and encourage repeat business, promoted menu items and specials, contributing to increased sales and higher check averages, managed high-volume sections while maintaining accuracy and efficiency and resolved customer concerns quickly, maintaining satisfaction and brand loyalty
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### **Leadership & Activities**

- Team Leader for class projects, coordinating group efforts and meeting deadlines
- Volunteer Basketball Coach, Central Valley Middle School — Assisted in coaching students, developing teamwork, leadership, and communication skills

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